

# Martin Benjamin Hackmann

Department of Economics, UCLA  
9357 Bunche Hall  
Los Angeles, CA 90095

[mbhackmann@gmail.com](mailto:mbhackmann@gmail.com)  
<http://martinhackmann.com>  
+1-203-298-2916

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## Academic Positions

2016 — Assistant Professor, Department of Economics, University of California Los Angeles  
2014 — 2016 Assistant Professor, Department of Economics, The Pennsylvania State University  
2016 — Faculty Research Fellow, National Bureau of Economic Research  
2016 — CESifo Research Affiliate  
2016 — Faculty Affiliate, California Center for Population Research

## Education

2014 Ph.D., Department of Economics, Yale University  
2011 M.Phil., Department of Economics, Yale University  
2009 M.A., Department of Economics, Yale University  
2008 Diplom, Department of Economics, University of Mannheim  
Visiting graduate student in Economics, UC Berkeley, 2006-2007

## Fields of Interest

Industrial Organization, Health Economics

## Publications and Forthcoming

“Incentivizing Better Quality of Care: The Role of Medicaid and Competition in the Nursing Home Industry”, (2019), May, Vol. 109, No.5: 1684-1716, *American Economic Review*

“Adverse Selection and an Individual Mandate: When Theory Meets Practice” with Jonathan T. Kolstad and Amanda E. Kowalski, (2015), March, Vol. 105, No.3: 1033-1060, *American Economic Review* [Winner of NIHCM Research Award, 2016]

“Health Reform, Health Insurance, and Selection: Estimating Selection into Health Insurance Using the Massachusetts Health Reform” with Jonathan T. Kolstad and Amanda E. Kowalski, (2012), May, Vol. 102, No.3: 498-501, *American Economic Review, Papers & Proceedings*.

## Working Papers

“The Returns to Nursing: Evidence from a Parental Leave Program”, joint with Benjamin Friedrich (latest version January 2018), *NBER Working Paper 23174, Revise and Resubmit, Review of Economic Studies*

“Patient vs. Provider Incentives in Long Term Care”, joint with Vincent Pohl (October 2018), *NBER Working Paper 25178*

“The Credit Consequences of Unpaid Medical Bills”, joint with Kenneth Brevoort, Daniel Grodzicki, and Sergei Koulayev (March 2019), *NBER Working Paper 24002, Revise and Resubmit, Journal of Public Economics*

## Teaching

UCLA

Graduate IO (Spring 2017, Spring 2018, Spring 2019)

Undergraduate Health Economics (Spring 2017, Spring 2019)

The Pennsylvania State University

Graduate IO and Public Policy (Fall 2014, 2015)

Undergraduate Health Economics (Spring 2015, 2016)

Yale University (Teaching Assistant)

Introductory Microeconomics (Spring 2012), Game Theory (Fall 2010)

University of Mannheim (Teaching Assistant)

Introductory Microeconomics and Introductory Macroeconomics

## Graduate Advising (by year of graduation and initial placement)

El Hadi Caoui (2019, Toronto Rotman)

Alec Davidson (2019, Uber)

Richard Domurat (2018, Analysis Group)

## Fellowships and Awards

2019

Hellman Fellowship Program UCLA

2017

Becker Friedman Visiting Scholar

2016

National Institute of Health Care Management Research Award

2015-2016

Strumpf Early Career Professorship, The Pennsylvania State University

2015, 2016

Weatherall Visitor, Queen’s University

2014-2016

Visiting Scholar, NYU Stern

2008-2014

Yale University Graduate Fellowship

2013-2014

Policy Fellow at the Institute for Social Policy Studies, Yale University

2008-2012

Yale University Cowles Foundation Fellowship

2006-2007

German Academic Exchange Service Fellowship

2006-2007

McKinsey & Company Scholarship

## **Grant Funding**

“The Demand for Nursing Home Care and the Role of Consumer Information.” Co-PI with Amanda Kowalski (PI). National Institute on Aging Pilot Grant. \$16,800

“Provider Incentives and Overspending in Long Term Care”, PI, California Center for Population Research. \$14,250.

## **Presentations:**

- 2020 (includes scheduled) Cornell, Wharton, UNC
- 2019 (includes scheduled) ASHEcon (and discussant), ASSA (and discussant), Carlos III Madrid, CEMFI, Chicago Booth Junior Economics Summit, John Hopkins Conference on Health Care Markets, Stanford
- 2018 ASHEcon, ASSA, Berkeley Health Care Mini-Conference, Duke Empirical Health Law Conference, Kellogg Annual Health Care Markets Conference, KU Leuven, LMU Munich, NBER HC Meeting, NTA Conference, Princeton, SFU, Tilburg, U Maryland, U Regensburg, USC, USC INET (discussant), Yale
- 2017 APPAM, ASSA, BEA, Duke, Chicago Booth Junior Economics Summit, LSE, NBER SI (HC and HF), RAND, U Chicago, U of Delaware, U Mannheim, UPenn, U of Southern Denmark
- 2016 ASHEcon, Chicago Booth Junior Economics Summit, FTC Micro Conference (discussant), IIOC, NBER SI, NTA Conference, MHEC, Queen’s University
- 2015 Bonn, CESifo, Chicago Booth Junior Economics Summit, Cornell-Penn State IO conference, iHEA (and discussant), IIOC, Kelley School of Business, NYU Stern, St. Louis Fed, Queen’s University, UCLA, Western Economic Association International (and discussant)
- 2014 Simon Business School, Penn State, RAND, INSEAD, University of Wisconsin Madison, Wharton, University of Maryland, NBER Summer Institute
- 2013 Annual Conference on Healthcare Markets at the Kellogg School of Management

## **Referee Service:**

*American Economic Review, Econometrica, Journal of Political Economy, Quarterly Journal of Economics, Review of Economic Studies, AER: Insights, American Economic Journal: Applied, American Economic Journal: Economic Policy, American Economic Journal: Micro, American Journal of Health Economics, Economic Inquiry, Economics Letters, Health Economics, International Economic Review, International Journal of Health Policy and Management, International Journal of Industrial Organization, Journal of Business and Economic Statistics, Journal of Economics and Management Strategy, Journal of Health*

*Economics, Journal of Human Resources, Journal of Industrial Economics, Journal of Labor Economics, Journal of Policy Analysis and Management, Journal of Public Economics, Journal of Risk and Insurance, RAND Journal of Economics, Review of Economics and Statistics; Grants: NSF*